

Jonathan's Book List

Inspirational Books on Growth and Leadership

Starter Books

- 1. How to Win Friends & Influence People by Dale Carnegie
- 2. The 7 Habits of Highly Effective People by Stephen R. Covey
- 3. Start with Why: How Great Leaders Inspire Everyone to Take Action by Simon Sinek
 - **I.** *watch <u>TED</u> talk first and then read the book!
- 4. Finding Your Element by Ken Robinson

Good Life Mindset Paradigm Books

- 5. The Power of Positive Thinking by Norman Vincent Peale
- 6. The Power of Now: A Guide to Spiritual Enlightenment by Eckhart Tolle
- 7. Think and Grow Rich by Napoleon Hill
- 8. The Secret by Rhonda Byrne
- **9. Outliers: The Story of Success** by Malcolm Gladwell (then The Tipping Point then Blink)
- 10. The 4-Hour Workweek: Escape 9-5, Live Anywhere, and Join the New Rich (Expanded and Updated) by Timothy Ferris
- 11. Give and Take: A Revolutionary Approach to Success by Adam Grant
- 12. Awaken the Giant Within: How to Take Immediate Control of Your Mental, Emotional, Physical and Financial Destiny! by Anthony Robbins
- 13.How Full Is Your Bucket?: Positive Strategies for Work and Life by Tom Rath
- 14.Off Balance: Getting Beyond the Work-Life Balance Myth to Personal and Professional Satisfaction by Matthew Kelly







Getting Your Life in Order

1. Rich Dad Poor Dad: What The Rich Teach Their Kids About Money That the Poor and Middle Class Do Not! by Robert T. Kiyosaki

2. The Defining Decade: Why Your Twenties Matter--And How to **Make the Most of Them Now** by Meg Jay (*watch <u>TED</u> Talk)

- 3. Quiet: The Power of Introverts in a World That Can't Stop Talking by Susan Cain (*watch <u>TED</u> talk)
- 4. The Dip: A Little Book That Teaches You When to Quit (and When to Stick) by Seth Godin
- 5. How to Stop Worrying and Start Living by Dale Carnegie
- 6. Who Moved My Cheese?: An Amazing Way to Deal with Change in Your Work and in Your Life by Spencer Johnson
- 7. Switch: How to Change Things When Change Is Hard by Chip Heath and Dan Heath
- 8. Drive: The Surprising Truth About What Motivates Us by Daniel H. Pink
- 9. The Power of Habit: Why We Do What We Do in Life and Business by Charles Dubigg
- 10. StrengthsFinder 2.0 by Tom Rath
- 11. The Life-Changing Magic of Tidying Up: The Japanese Art of Decluttering and **Organizing** by Marie Kondo

Leading Others

- 12. Influence: Science and Practice (5th Edition) by Robert Cialdini
- 13. Made to Stick: Why Some Ideas Survive and Others Die by Chip Heath and Dan Heath
- 14. Linchpin: Are You Indispensable? by Seth Godin
- 15. To Sell Is Human: The Surprising Truth About Moving Others by Daniel H. Pink
- 16. The Charisma Myth: How Anyone Can Master the Art and Science of Personal Magnetism by Olivia Fox Cabane
- 17. The 21 Irrefutable Laws of Leadership: Follow Them and People Will Follow You (10th Anniversary Edition) by John C. Maxwell
- 18. Creating Magic: 10 Common Sense Leadership Strategies from a Life at Disney by Lee Cockerell
- 19. Leadership Is an Art by Max Depree
- 20. Men are from Mars, Women are from Venus by John Gray







Keep going!

More books on money, work, and life...

Finance Books

- **1.** The Millionaire Next Door: The Surprising Secrets of America's Wealthy by Thomas J. Stanley and William D. Danko
- 2. The Richest Man in Babylon by George C. Clason
- 3. Secrets of the Millionaire Mind by T. Harv Eker

Extra Reading

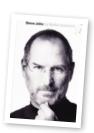
- 4. The Art of War by Sun Tzu
- 5. The Presentation Secrets of Steve Jobs: How to Be Insanely Great in Front of Any Audience by Carime Gallo
- 6. Introducing NLP:
 Psychological Skills for
 Understanding and Influencing

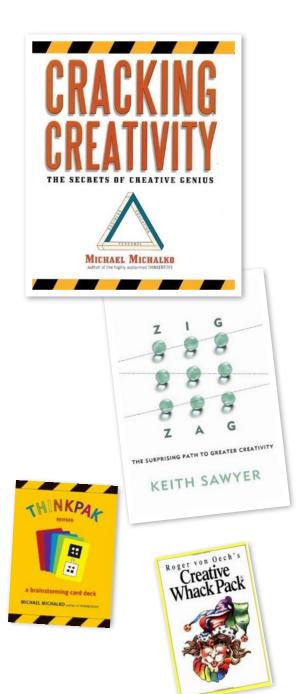


- 7. Good to Great: Why Some Companies Make the Leap... and Others Don't by fim Collins
- 8. Rework by Jason Fried
- **9. Creating Conversations: Improvisation in Everyday Discourse** *by R. Keith Sawyer*
- 10. Moonwalking with Einstein: The Art and Science of Remembering Everything by Joshua Foer
- 11. Abundance: The Future Is Better Than You Think by Peter H. Diamandis

Interesting Biographies

- 12. Steve Jobs by Walter Isaacson
- 13. Dream It! Do It!: My Half-Century Creating Disney's Magic Kingdoms by Martin Sklar
- 14. The Game: Penetrating the Secret Society of Pickup Artists by Neil Strauss
- 15. Enchantment: The Art of Changing Hearts, Minds, and Actions by Guy Kawasaki





Creativity Tools

Thinkpak: A Brainstorming Card Deck Stretch and flex your mental muscles with Thinkpak based on the proven methods in the the groundbreaking book *Thinkertoys*.

Creative Whack Pack (there's an app)

An illustrated deck of 64 by *Roger von Oech* creative thinking strategies that will whack you out of habitual thought patterns and enable you to look at your life and actions in a fresh way.



Books on Creativity

The Imagineering Way: Ideas to Ignite Your Creativity In The Imagineering Way, the Imagineers reveal the secrets to creating an environment that fosters explosive creativity, with clear examples of how to adapt the most creative thinking in the world to your home and work life.

The Imagineering Workout: Exercises to Shape your Creative Muscles

Interactive, ingenious, and practical exercises that will stimulate your imagination, tone your creative muscles, strengthen ideas, and, most importantly, inspire new approaches.



Zig Zag: The Surprising Path to Great Creativity

Keith Sawyer draws from his expansive research of the creative journey, exceptional creators, creative abilities, and world-changing innovations to create an accessible, eight-step program to increasing anyone's creative potential.

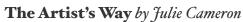
Cracking Creativity: The Secrets of Creative Genius

To create this book, *Michael Michalko* researched and analyzed hundreds of history's greatest thinkers—from Leonardo da Vinci to Pablo Picasso—and then brought their techniques into the modern home and workplace.

inGenius: A Crash Course on Creativity by Tina Seelig Imaginative. Innovative. Ingenious. These words describe the visionaries we all respect and admire. And they can describe you, too.

Brain Storm: Unleashing Your Creative Self

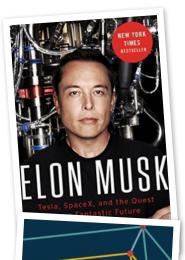
Don Hahn teaches us that creativity plays a crucial role in achieving satisfaction and excellence.

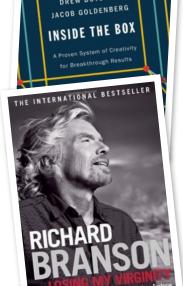


An international bestseller, millions of readers have found it to be an invaluable guide to living the artist's life.

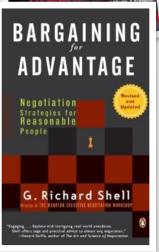
The War of Art: Break Through the Blocks and Win Your Inner Creative Battles

Steven Pressfield emphasizes the resolve needed to recognize and overcome the obstacles of ambition and then effectively shows how to reach the highest level of creative discipline.





DREW BOYD AND



The Entrepreneurial Spirit

Getting into the zone of starting up:)

Useful Biographies

- 1. Elon Musk: Tesla, SpaceX, and the Quest for a Fantastic Future by Ashlee Vance
- 2. Losing My Virginity: How I Survived, Had Fun, and Made a Fortune Doing Business My Way by Richard Branson
- 3. The Everything Store: Jeff Bezos and the Age of Amazon by Brad Stone
- 4. Zero to One: Notes on Startups, or How to Build the Future by Peter Thiel and Blake Masters

Increase your Skillz

- 5. Smarter Faster Better: The Secrets of Being Productive in Life and Business by Charles Dubigg
- **6.** On the Origin of Stories: Evolution, Cognition, and Fiction by Brian Boyd
- 7. Pitch Anything: An Innovative Method for Presenting, Persuading, and Winning the Deal by Oren Klaff
- **8. Getting to Yes: Negotiating Agreement Without Giving In** by Roger Fisher and William L. Ury
- 9. Creating Conversations: Improvisation in Everyday Discourse (Perspectives on Creativity) by R. Keith Sawyer 10. The Doodle Revolution: Unlock the Power to Think Differently by Sunni Brown
- II. Inside the Box: A Proven System of Creativity for Breakthrough Results by Drew Boyd and Jacob Goldenberg

Learning Business

- 12. The Lean Startup: How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Businesses by Eric Ries
- 13. Bargaining for Advantage: Negotiation Strategies for Reasonable People 2nd Edition by G. Richard Shell
- **14. Financial Intelligence for Entrepreneurs: What You Really Need to Know About the Numbers** by Karen Berman and Joe Knight
- 15. Non-Obvious by Robit Bhargava

